

## February 2018 - Nigerian Cologne Aviation Summit in Cologne, Germany









The goal of the summit for the Nigerians high level directors and senior executives was to learn about airport management best practices, to discuss airport management expertise from PPP point of view and to discuss technology transfer between Germany and Nigeria.

RS-TCS provided NYBC with network and expertise for both, presenting practical experience in implementing aviation transformation programs and sector professionals presenting best practice and practical experiences.

## **Tasks**

- Transformation programs in government projects
- The importance of stakeholder management
- PPP samples and practical experience
- Airport development & privatization
- Options and solutions to gradually improve customer experience
- Integrated Facility Management

With RS-TCS 17 years of international experience in executive positions, exposed to public, private and government projects and stakeholders, RS-TCS contribution raised awareness for the interrelation of all project aspects of a transformation program to achieve best in class operations and sustainability of investments highlighted in samples such as:

- IT outsourcing at an Airport in Europe
- IT outsourcing at an Airport in China
- Airport development in Saudi Arabia
- Airport privatization in Saudi Arabia
- Terminal concession project in Saudi Arabia
- Transformation program of Airport IT privatization in Saudi Arabia
- Integrated Facility Management at various Airports in the GCC region

A delegation of 23 members from high level directors and senior executives of the Nigerian aviation authority discussed the Nigerian aviation strategy and vision, discussed PPP projects in the aviation industry with RS-TCS and exchanged thought about suitable solutions.

It was a great honor for RS-TCS to support NYBC in such an event. RS-TCS believes that the delegation has got professional views and insides about best practice helping Nigeria in its efforts to transform the aviation sector into a prospering business sector.